Housing Initiative

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Who We Are

► Medicaid Demonstration Project
  o County Health Plan, Hospital, Community Clinics, and Social Services collaborating on resident health
  o Reduce costs & improve outcomes for the Counties most vulnerable, high need populations
  o Leveraging social service, health, & corrections systems

► Population served
  ▶ 9,800 Medicaid Expansion Adults (0-133% FPL)
    Characteristics:
    70% racial/ethnic minority
    60% behavioral health concerns
    32% unstable housing
    Significant utilization of crisis services
Factors Impacting Health Outcomes

- **20%** - Access to and quality of health care

- **80%**
  - Social and economic factors (40%)
  - Health behaviors (30%)
  - Built environment (10%)

Adapted from <http://www.countyhealthrankings.org/our-approach>
# Financial Model: Impact

<table>
<thead>
<tr>
<th></th>
<th>Before Hennepin Health / Traditional Health Care</th>
<th>With Hennepin Health</th>
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</thead>
<tbody>
<tr>
<td><strong>Method of Paying Providers for Care</strong></td>
<td>Fee-for-Service <em>(Volume)</em></td>
<td>Total-Cost-of-Care <em>(Value)</em></td>
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<tr>
<td><strong>Health Plan &lt;--&gt; Provider Financial Incentives</strong></td>
<td>Opposed</td>
<td>Aligned</td>
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<tr>
<td><strong>Remaining Funds if Financially Successful</strong></td>
<td>Health Plan Margin</td>
<td>Reinvestment to Further Improve the System</td>
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<td><strong>Services Offered to Patients</strong></td>
<td>Medicaid Benefit Set <em>(Rigid)</em></td>
<td>Medicaid Benefit Set + Care Coordination + Targeted Social Service Interventions <em>(Flexible)</em></td>
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Housing Initiative

• Housed 112 medically complex patients
• Criteria:
  – Unstable housing
  – Medical condition instability, compromised with housing status
  – 2+ crisis episodes in past year
• Resources:
  – Leverage current housing stock (priority status)
  – Create new stock
    • County development bids
    • Foreclosures
    • Public housing pilot
Results and Outcomes

- **Housing** - (112 patients)
  - -52% decrease ED costs pmpm,
  - -72% decrease inpatient costs pmpm
Videos and more information:

www.hennepin.us/healthcare