ON WEDNESDAY, DECEMBER 13, 2017

SYMPOSIUM: ML928
PATHWAYS OUT OF POVERTY: Investing In Independence, Keeping The Pathways Open

Register Early For Your Chance To Win A Kindle!
WELCOME TO WASHINGTON, DC

Welcome to Washington, DC, where people from around the country come together to work toward a better nation and a better future. Our nation’s capital is hosting the NeighborWorks Training Institute, and will offer you not only great opportunities to expand your knowledge, but also an opportunity to explore history, see great theater, museums, and monuments, enjoy world-class dining, and much more. One surprising and pleasant discovery you’ll make when visiting DC—many events, museums and attractions are free!

The city hosts over 170 foreign embassies as well as the headquarters of many international organizations, trade unions, nonprofit organizations, lobbying groups, and professional associations. As such an international city, DC gives you the opportunity to choose from an unparalleled variety of international cuisine in our different neighborhoods.

Stroll the National Mall and enjoy the historic views. Walk on Pennsylvania Avenue in front of the White House, where countless gatherings have taken place. You can look at the original Declaration of Independence, U.S. Constitution and Bill of Rights at the National Archives. The Friendship Archway over H Street and 7th Street in Chinatown was built in 1986 to celebrate the friendship between Washington and its sister city, Beijing. Don’t miss seeing the National Christmas Tree—featuring 56 state and territory trees decorated with handmade ornaments that are unique to each tree. Take a selfie with the tree from your state and share it in the Training Institute’s mobile app.

For those who like baseball and baseball trivia: the seventh inning stretch was started when President William Howard Taft visited a game in DC and decided to stretch his legs in the seventh inning. Everybody assumed the president was getting up to leave so fans throughout the ballpark stood up as well out of respect, thus beginning the tradition of the seventh inning stretch.

Whether you’re a returning participant or joining us for the first time, we’re glad you’re experiencing the nation’s capital and everything the NeighborWorks Training Institute has waiting for you!

AGENDA

SUNDAY, DECEMBER 10
3:00 p.m. – 6:00 p.m. ▶ Registration

MONDAY, DECEMBER 11
6:45 a.m. – 8:15 a.m. ▶ Morning Snack (breakfast breads, coffee/tea and fruit)
7:00 a.m. – 5:00 p.m. ▶ Registration
8:30 a.m. – 4:00 p.m. ▶ Courses (See options in this brochure and online NeighborWorks.org/training and register for your first and second choices.)
11:30 a.m. – 1:00 p.m. ▶ Lunch on Your Own
4:30 p.m. – 6:00 p.m. ▶ Free Afternoon Workshops*

TUESDAY, DECEMBER 12
6:45 a.m. – 8:15 a.m. ▶ Morning Snack
7:00 a.m. – 5:00 p.m. ▶ Registration
8:30 a.m. – 4:00 p.m. ▶ Courses
11:30 a.m. – 1:00 p.m. ▶ Lunch on Your Own
4:30 p.m. – 6:00 p.m. ▶ Free Afternoon Workshops*

WEDNESDAY, DECEMBER 13
6:45 a.m. – 8:15 a.m. ▶ Morning Snack
7:00 a.m. – 5:00 p.m. ▶ Registration
8:30 a.m. – 4:00 p.m. ▶ Courses
11:30 a.m. – 1:00 p.m. ▶ Lunch on Your Own

THURSDAY, DECEMBER 14
6:45 a.m. – 8:15 a.m. ▶ Morning Snack
7:00 a.m. – 5:00 p.m. ▶ Registration
8:30 a.m. – 4:30 p.m. ▶ Courses
11:45 a.m. – 1:00 p.m. ▶ Lunch on Your Own

FRIDAY, DECEMBER 15
6:45 a.m. – 8:15 a.m. ▶ Morning Snack
7:00 a.m. – 1:00 p.m. ▶ Registration
8:30 a.m. – 2:30 p.m. ▶ Courses
11:45 a.m. – 1:00 p.m. ▶ Lunch on Your Own
2:30 p.m. ▶ Training Institute Adjourns

*A list of workshops will be included in your on-site registration packet.
See NeighborWorks.org/training for full course descriptions.
A list of courses offered at this event are on pages 4-5.

Photo on cover, and pages 2, 3, 12-13 courtesy of Chris Buoscio.
Photos on pages 8, 9, 10, 11 courtesy of Design Powers, inc.
**WHEN**

**Registration Deadlines:**

- **October 31**  ▶ Register by this date and be included in a raffle to win a KINDLE
- **November 20**  ▶ Last day to pre-register and cancellation deadline
- **December 10**  ▶ On-Site Registration

**Special deadlines for participants from NeighborWorks Network organizations:**

- **October 18**  ▶ Registration Deadline
- **November 10**  ▶ Substitution Request
- **November 20**  ▶ Cancellation Deadline
- **November 20**  ▶ Pay Own Expenses Deadline (see page 28 for more details)

Visit NeighborWorks.org/scholarships for scholarship information

**WHERE**

**RENAISSANCE WASHINGTON, DC DOWNTOWN HOTEL**
999 Ninth Street, NW, Washington, DC 20001  •  (202) 898-9000
https://aws.passkey.com/go/NeighborWorksQ1 and the code is “NeighborWorks”
Hotel rates: *$201 Single or Double Occupancy

**EMBASSY SUITES WASHINGTON, DC, CONVENTION CENTER**
900 10th Street, NW, Washington, DC 20001
(202) 739-2001
https://aws.passkey.com/go/NTI17 and the code is “NGW”
Hotel rates: *$201 Single or $222 Double Occupancy

**GRAND HYATT WASHINGTON**
1000 H St NW, Washington, DC 20001  •  (202) 582-1234
www.washingtondc.grand.hyatt.com

**MARRIOTT MARQUIS WASHINGTON, DC**
901 Massachusetts Ave NW, Washington, DC 20001
(202) 824-9200  •  www.marriott.com

**WASHINGTON MARRIOTT AT METRO CENTER**
775 12th Street NW, Washington, DC 20005  •  (202) 737-2200

*Renaissance Washington, DC Downtown Hotel and the Embassy Suites Washington DC Hotel have a call-in block (lodging) for participant’s hotel reservations.

Quoted hotel rates are subject to change without notice.

**REGISTRATION IS EASY!**

1. Look over the course offerings grid on pages 4 and 5 of this brochure, and then visit neighborworks.org/coursecatalog for full course descriptions and prerequisite information.

2. Decide on your first- and second-choice courses for each day of the week.

3. Click on NeighborWorks.org/onlinereg to set up your profile and register for your courses, or fax us a hard-copy registration form, which can be found on page 27 of this brochure.

4. Three can learn for the price of two – see page 26 for more details.

It’s that easy! Questions or concerns? We’re here to help. Call our Customer Response team at (800) 438-5547, or e-mail us at nti@nw.org
### COURSES OFFERED AT THIS EVENT

#### AFFORDABLE HOUSING

<table>
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<th>Course Code</th>
<th>Course Title</th>
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<td>The Basic Steps of the Affordable Housing Development Process</td>
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<td>Designing Affordable Housing From Project Concept to Blueprint</td>
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<td>How to Maintain Compliance in LIHTC Projects</td>
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<td>Preserving Affordable Housing Using HUD Programs and NOAHS</td>
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<td>AP301</td>
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#### ASSET MANAGEMENT

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<td>The Board and Senior Management: Stewards of the Assets and the Organization</td>
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<td>AM321</td>
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#### COMMUNITY AND NEIGHBORHOOD REVITALIZATION

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<td>NR104</td>
<td>Getting Things Done in Neighborhoods through Strategic Collaborations</td>
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<td>Building Community and Promoting Equity through Revitalization</td>
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<td>Working with Tenants and Small Landlords to Revitalize the Neighborhood</td>
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<td>Measuring the Impacts of Your Revitalization Work</td>
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<td>Engaging and Preparing the Next Generation</td>
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<td>Understanding Your Community, Analyzing Your Market</td>
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<td>NR253</td>
<td>The Good, the Bad and the Ugly: How Urban Design Can Make or Break Your Revitalization Strategy**</td>
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<td>NR261</td>
<td>Strategies for More Livable Neighborhoods**</td>
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#### COMMUNITY ECONOMIC DEVELOPMENT

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<td>ED101</td>
<td>Community Economic Development Principles, Practices and Strategies</td>
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<td>ED110</td>
<td>Analytical Tools and Methods Used in Community Economic Development</td>
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<td>Financing Community Economic Development</td>
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<td>ED210</td>
<td>Positioning Programs for Success: Connecting Program Design to Community Economic Impact</td>
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<td>So You Think You Want to Start a Social Enterprise?</td>
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<td>ED255</td>
<td>Developing a Creative Economy Strategy in Your Community</td>
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#### COMMUNITY ENGAGEMENT

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<td>CB110</td>
<td>Community Organizing: Beyond Mobilization, Volunteerism, and Outreach</td>
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<td>CB127</td>
<td>The Role of Women in Transforming Communities</td>
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<td>Sources of Power: Understanding Community Leadership</td>
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<td>CB153</td>
<td>Managing Volunteers to Develop Leaders and Build Community</td>
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<td>CB170</td>
<td>Resident Engagement and CDC Accountability for Healthy Communities</td>
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<td>CB180</td>
<td>Community Engagement Mobile Workshop**</td>
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<td>CB200</td>
<td>Community Engagement: Measuring Its Impact</td>
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<td>CB225</td>
<td>Pathways to Self-Reliant Communities: Building on Our Assets</td>
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<td>Community Organizing: Values and Conflicts</td>
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#### CONSTRUCTION AND REHAB

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<td>CP257</td>
<td>The Nitty Gritty of Ventilation - A Breath of Fresh Air</td>
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### FINANCIAL CAPABILITY, HOUSING EDUCATION AND COUNSELING (PRESENTED BY NCHEC)

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<td>HO105</td>
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<td>HO209r</td>
<td>Delivering Effective Financial Education for Today’s Consumer</td>
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<td>Credit Counseling for Maximum Results</td>
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<td>Fair Housing - What Professionals Need to Know</td>
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<td>Client Management and Tracking with CounselorMax®</td>
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<td>Homebuyer Education Methods: Training the Trainer</td>
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<td>HO248</td>
<td>Program Compliance &amp; Reporting for HUD-Approved Counseling Agencies</td>
<td>$85</td>
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<td>HO250</td>
<td>Homeownership Counseling Certification: Principles, Practices and Techniques, Part I</td>
<td>$1,600</td>
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<td>HO255</td>
<td>Effective Approaches to Student Loan Counseling</td>
<td>$585</td>
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<td>HO255b</td>
<td>Effective Approaches to Student Loan Counseling</td>
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<td>Senior Services for Housing Counselors</td>
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<td>HO275</td>
<td>Intermediate HECM Counseling: Skills and Tools</td>
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<td>HO285</td>
<td>Transitioning Consumers: Counseling Clients To Take The Next Step</td>
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<td>HO290</td>
<td>Being Green, Seeing Green: Counseling Clients to Maximize Energy Savings</td>
<td>$270</td>
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<td>HO307</td>
<td>Advanced Foreclosure: Case Study Practicum</td>
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<td>HO310</td>
<td>Financial Coaching: Helping Clients Reach Their Goals</td>
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<td>HO324</td>
<td>Advanced Reporting and Customization for CounselorMax®</td>
<td>$665</td>
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<td>HO345r</td>
<td>Foreclosure Intervention and Default Counseling Certification, Part I</td>
<td>$1,455</td>
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<tr>
<td>HO360</td>
<td>Homeownership Counseling Certification for Program Managers and Executive Directors</td>
<td>$1,455</td>
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<td>HO370</td>
<td>Financial Coaching Advanced Practicum: Taking Your Practice to the Next Level</td>
<td>$885</td>
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<td>HO375</td>
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### NONPROFIT MANAGEMENT AND LEADERSHIP

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<th>Course Code</th>
<th>Course Title</th>
<th>Tuition</th>
<th>Mon 11</th>
<th>Tue 12</th>
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<tr>
<td>ML105</td>
<td>Public Speaking</td>
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<td>ML125</td>
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<td>ML207</td>
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<td>ML243</td>
<td>Light Your Board on Fire!</td>
<td>$540</td>
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<td>Leadership Development in Communities of Color</td>
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<td>ML252</td>
<td>Money and Mission: Ensuring Effectiveness and Sustainability through Successful Financial Leadership</td>
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<td>ML280</td>
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<td>ML287</td>
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<td>ML297</td>
<td>Leadership Tools for Achieving Excellence</td>
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<td>ML365</td>
<td>STRENGTH Matters® Boot Camp on Financial Reporting for Rental Housing Nonprofit Enterprises</td>
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<td>SYMPOSIUM PATHWAYS OUT OF POVERTY: Investing In Independence, Keeping the Pathways Open</td>
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### SINGLE-FAMILY AND SMALL BUSINESS LENDING

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<td>LE376</td>
<td>Raising Debt and Equity from External Sources for Community Development Loan Funds</td>
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**This course includes a site visit to a local community which may include walking and the use of public or private transport. Please identify any special needs (in accordance with American with Disability Act (ADA)) when you register for this course.**
PATHWAYS OUT OF POVERTY:

Every day in America, local community developers are working to rebuild markets, provide and finance affordable housing options, offer financial counseling and services, and equip residents and small business owners with tools they need to succeed. Despite our efforts, many communities struggle to sustain the economic gains made through public and private investments. How can organizations respond in an era of fiscal uncertainty?

When it comes to housing and community, stability is essential to moving out of poverty. Community development organizations play a critical role in the creation and sustainability of the pathways that lead to mobility and opportunity.
Investing In Independence, Keeping The Pathways Open

In the culmination of the Pathways Out of Poverty symposia series, we’ll explore several themes related to the premise that strong local community developers play a critical role in keeping these pathways out of poverty open and equitably accessible to the communities and individuals who need them.

OVER THE COURSE OF THE DAY WE’LL DISCUSS:
- The critical role of community developers to ensure access to these pathways out of poverty;
- How public and private capital can co-invest to produce scaled outcomes; and,
- The kind of organizational transformation required to evolve in this mixed-finance environment.

Join us as we detail the intersection of organizational sustainability, social enterprise and impact investment.

Build your week-long NTI experience around symposium-related topics with the following course offerings:
- USING THE HOME PROGRAM [AH113]
- NUTS AND BOLTS OF ASSET MANAGEMENT (CHAM) [AM121]
- POSITIONING PROGRAMS FOR SUCCESS: CONNECTING PROGRAM DESIGN TO COMMUNITY ECONOMIC IMPACT [ED210]
- SO YOU THINK YOU WANT TO START A SOCIAL ENTERPRISE? [ED215]
- MONEY AND MISSION: ENSURING EFFECTIVENESS AND SUSTAINABILITY THROUGH SUCCESSFUL FINANCIAL LEADERSHIP [ML252]

Visit Neighborworks.Org/Pathwaysfrompoverty to stay up-to-date as the day evolves.

The [NeighborWorks] Team knocked it out of the park. Truly best I’ve attended. NeighborWorks has impact and meaning!”

— Symposium Participant
AFFORDABLE HOUSING

AH113 Using the HOME Program
The HOME program is the major source of housing development funding for many nonprofit, community-based organizations. Get a clear understanding of how the program works, how it can be used to attract nonfederal sources of project support, and what the restrictions are for use by sub-recipients. The course covers the HOME program in detail, clearing up many of the misunderstandings about how the program can be used. Recommended for community housing development organizations and other community-based organizations involved in affordable housing development.

AH115 Using the Low-Income Housing Tax Credit (LIHTC) Program
This introduction to low-income housing tax credits covers various IRS regulations, including 70%/30% present value credit, method of discounting, eligible basis, qualified basis, and adjusted basis. Learn about syndication, ownership structure, and negotiating equity proposals. For managers, loan officers and rehab specialists familiar with multifamily financing but not experienced with syndications and/or tax credits.

AH116 Using New Markets Tax Credits
Learn how your community can utilize NMTCs in distressed areas to create jobs and revitalize neighborhoods. This basic program will explain the uses of the credits and how to determine eligible areas anywhere, how to find out who has an allocation, the basics of structuring a deal, how to finance housing and mixed-use projects, and how to market your projects and get credits.

AH274 Preserving Affordable Housing Using HUD Programs and NOAHS
Community-focused organizations and affordable housing owners often seek to acquire and preserve affordable housing in their neighborhoods. This existing housing could be HUD-financed and subsidized housing, or it might be a “NOAH”, which is “naturally occurring affordable housing”. This course will focus on key issues important to understand for preserving and improving HUD-financed/subsidized properties, as well as strategies for refinancing both HUD-funded and NOAHS. Find out the latest rules to maximize and lock-in Section 8 contracts, to navigate regulatory requirements, and best practices for refinancing these important properties.
ASSET MANAGEMENT

AM121 Nuts and Bolts of Asset Management (CHAM)
The Nuts and Bolts of Asset Management is a hands-on workshop that covers key asset management concepts and theories through practical real world case studies and exercises. The workshop includes exercises focusing on evaluating property performance against double-bottom line performance standards. Exercises include review and analysis of revenues, expenses, financial reports and audits, effective planning, tracking and reporting and an introduction to Low Income Housing Tax Credits and the connection between decisions at the development stage and the long term viability of the property. Class culminates with a property “workout” case study.

AM225 Affordable Housing Finance Workshop for Asset Managers
Financing Affordable Housing Workshop is an interactive case study using an interconnected Microsoft Excel spreadsheet to develop a financing plan for a prototype new construction affordable housing property. By the end of the course, participants will be able to:
• Coordinate or participate in the development of a development financing plan, including development of a proforma and construction budget (sources/uses).
• Research and determine maximum rents and incomes from online HUD databases
• Estimate post development operating budgets through comparable analysis and
• Determine the debt capacity of a project through the projected post development operating budget.
• Solve for various intermediate/complex financial functions in Excel, including amortization tables, future value and present value analysis and payment calculations.
• Solve for tax credit payout yield.

AM290 Asset Management Fundamentals (CHAM)
This three-day course is designed to further acquaint the affordable housing practitioner with the concepts and strategies of sound asset management. It is a major building block in the CHAM® curriculum. It combines interactive lectures, in-class exercises, case studies and outside-class homework assignments. This class includes a test, successful completion of which is required for those pursuing the Asset Management Specialist (AMS) and CHAM designations.

AM291 Financial Fundamentals for Asset Managers (CHAM)
This two-day class is an introduction to real estate finance, exploring analytical concepts that are critical for the professional asset manager. The class will cover basic tools for analyzing properties’ financial health, for determining their market value, and for developing multi-year financial projections. This class includes a test, successful completion of which is required for the Asset Management Special (AMS) and CHAM® designations. The Nuts and Bolts of Asset Management, a three-day workshop on asset management fundamentals that is offered regularly at the NeighborWorks Training Institute (NTI), is a prerequisite for AM291. AM291, in turn, is a prerequisite for Advanced Financial Tools, which is also a requirement for the CHAM® designation.

“Instructor did an absolute awesome job - very informative and helpful, very energetic and engaging.”

For a complete list of course offerings for this institute, check out the course grid on pages 4 and 5. To read full course descriptions for each content area and to register online, visit NeighborWorks.org/onlinereg
COMMUNITY ENGAGEMENT

CB130 Sources of Power: Understanding Community Leadership
To overcome the challenges our communities face we need to overcome our vulnerabilities: to understand how social and cultural power structures work to disenfranchise individuals and whole communities, and be able to build the necessary grassroots power to affect social transformation. In this course we’ll define community leadership in a way stays true to our commitment to the disenfranchised through democratic, participatory practices. The course also explores the origins and threats that authoritarian leadership styles present in our organizations, to our communities, and to democracy. We’ll practice exercises to address issues of privilege and discrimination within our organizations and communities. And we’ll develop strategies nurture emerging leaders and to integrate them into the work our organizations

CB180 Community Engagement Mobile Workshop
This course is a unique opportunity to learn about what’s going on in local communities. We will visit local organizations engaged in a variety of organizing and community building campaigns. Join us, meet local leaders and learn first hand about their issues, campaigns, and strategies; compare notes and see what can applied to your own work back home. We’ll be eating at a neighborhood location, so bring money to cover your lunch. And wear comfortable shoes - we’ll be walking!

CB235 Community Engagement Leadership and Management
Community engagement managers have a unique set of challenges. Leadership, initiative and the ability to build internal partnerships are critical. Accountability and outcome measurement can be less than straightforward. Convincing organizational leadership of the value-added or return on investment require skillful “managing up,” and building internal and external organizational alliances is critical to strategic positioning. In this session, you will learn techniques for addressing each of these challenges. Through interactive exercises and sharing of experiences, you will explore strategies to find the best fit for your organization and its circumstances. This class is for senior community engagement professionals and anyone who manages community engagement programs and is seeking to optimize resources for maximum and sustainable impact.
COMMUNITY ECONOMIC DEVELOPMENT

ED210 Positioning Programs for Success: Connecting Program Design to Community Economic Impact
Do you feel challenged to clearly and graphically convey what your programs are all about to your board, staff and funders? Can you demonstrate the connection between your organization’s investments and its long term economic impact in the community? This course uses the Logic Model framework to help you plan with the end in mind. You’ll improve your ability to design, market, monitor and evaluate your organization’s programs using long-term, measurable outcomes. This versatile and essential tool for designing community development programs will help you to identify needed resources, actions, achievable outcomes and community impact. In this interactive course you will study the difference between inputs, activities, outputs, outcomes and impact, and practice your hand at designing Logic

ED215 So You Think You Want to Start a Social Enterprise?
Social enterprises are a new approach to meeting our most pressing social needs, combining the best attributes of the marketplace with the passionate commitment of the social sector. Social enterprises are mission-driven businesses that simultaneously generate earned revenue and social impact. REDF is a leader in providing funding and technical assistance to social enterprises that focus on hiring and assisting people who face barriers to work. As such, this course will also focus on this type of social enterprise. This course is designed to give participants an understanding of social enterprise and the role it can play in addressing today’s economic challenges. Through case studies, exercises, and group work, participants will learn what it takes to start and run a social enterprise. Over the course of 2 days, participants will use REDF’s business development frameworks and lay the groundwork for developing their own social enterprise. In this interactive workshop, participants will develop an idea for a social enterprise, test the viability of their concept’s financial performance and social impact potential, as well as plan for real-world implementation of their idea.

ED255 Developing a Creative Economy Strategy in Your Community
What role do the arts and culture have in your community’s economic development plan? Find out why the creative economy is one of the fastest growing sectors of economic development. Learn techniques to analyze your community’s capacity for developing its creative economy as well techniques to develop innovative programming. Learn how to create and evaluate different creative economy strategies for maximum impact that will support the revitalization of your community. This is an interactive course that includes case studies, lecture, dynamic group exercises and interactive class discussions and a brief site visit.

For a complete list of course offerings for this institute, check out the course grid on pages 4 and 5. To read full course descriptions for each content area and to register online, visit NeighborWorks.org/onlinereg
COMMUNITY AND NEIGHBORHOOD REVITALIZATION

NR121 Measuring the Impacts of Your Revitalization Work
Maybe you know the neighborhood is looking better, more people are getting involved in community activities, and you have a sense that things are getting better, but how do you really know you are achieving the results you intend? Are you able to leverage your experience, to learn from your work to improve the design and implementation of your programs and strategies? This is a new, fully integrated evaluation and measurement course. You'll learn about logic models, theories of change, participatory evaluation, and evaluation design and implementation—including assessment of your internal technical and financial capacity for evaluation. In a laboratory setting we will: define and learn to use appropriate indicators for particular goals and intervention strategies; understand and design data collection methods and tools such as surveys, focus groups, interviews, and direct observation; and learn to identify and use appropriate secondary data sources. Practical exercises will provide you with a comprehensive understanding of the dynamic relationship between data collection methodologies, and data integrity and reliability. We will also explore the different data analysis and interpretation needs of different audiences. The laboratory will also provide you with the opportunity to practice interpreting and presenting results to specific audiences with particular interests. This course, NR121, is offered jointly with CB200.

NR133 Engaging and Preparing the Next Generation
Do you wonder how to pass the baton to the next generation? By integrating youth into neighborhood planning and revitalization efforts, you can both cultivate future leaders and be more successful in the short term. And recruiting youth onto your Board of Directors helps ensure the sustainability of your mission, and keeps the organization current. Are you ready?

NR253 The Good, the Bad and the Ugly: How Urban Design Can Make or Break Your Revitalization Strategy
Bad urban design, like its consequences, is obvious. Good design, however, often goes unnoticed and even more frequently discounted as a critical element of effective revitalization—a “pie in the sky,” good thing to have if only we didn’t have more important things to worry about. In this class we examine urban design as tool for revitalization, for building community and ensuring a safe public environment. We’ll explore how urban design reflects social and economic imperatives, and cultural values. We’ll review urban design models to understand their positive and negative impacts on the form of cities and neighborhoods, and use this knowledge in a case study to identify the negative consequences of bad design and to develop design-based strategies for revitalization.
CONSTRUCTION AND REHAB

CP111 The Science of Building Performance
The Science of Building Performance in Housing is a comprehensive whole-house approach using Building Science to identify and resolve the range of problems that are found in our housing rehabilitation projects. Building Science is the collection of scientific knowledge that focuses on the analysis and control of the physical phenomena affecting buildings. To design a housing project that will perform efficiently, you must apply the principals of Building Performance and Building Science to naturally occurring physical phenomena such as:
• the weather (sun, wind, rain, temperature, humidity)
• energy transfer and moisture movement
• soil and ground water conditions
• characteristics of specific building materials
• the human impact on the environment and occupant comfort/health
• energy consumption, environmental controls and building maintenance considerations

CP212 Sustainable and Resilient Materials and Methods of Construction
Do you know how to choose and apply the proper materials to create desired space? Much of this course concerns the stuff we use – wood, concrete, glass, metals, plastics, etc. and the way we use them to produce usable, durable, healthy space with the intent it will last a long time. This course will equip housing development program staff with the skills needed to remediate deficiencies in residential construction systems and to properly specify modern materials. We’ll start with basic code compliance and the vocabulary of construction. Next, special construction requirements and quality control points will be investigated. The class finishes up with energy efficiency and innovative materials to consider in your future projects.

CP257 The Nitty Gritty of Ventilation - A Breath of Fresh Air
Good Indoor Air Quality (IAQ) is crucial in the development of safe, healthy and energy efficient housing. This highly participatory one-day session will provide advanced information on ventilation theory, national standards and state of the art systems. Specific installations for both “Whole House” and “Local” ventilation will be examined for their design and cost advantages and their applicability in various climates. You will have the opportunity to handle and evaluate a variety of typical systems in our product lab. To make certain that it all works in practice, we will also demonstrate methods for verifying system performance.
You will leave this lab with customized ventilation system specifications for your typical housing projects.

For a complete list of course offerings for this institute, check out the course grid on pages 4 and 5. To read full course descriptions for each content area and to register online, visit NeighborWorks.org/ onlinereg.
Financial education provides clients with information and tools that shed new light on their personal finances and helps them to take concrete steps to improving their financial lives.

With effective counseling and coaching, clients are empowered to solve crises and emerge better equipped to manage debt and, in time, increase savings and handle life’s unexpected events.

Coaching services help clients to adopt and engage in healthy financial habits that motivate clients to plan and reach for long-term goals.
IT’S TIME TO

LEARN  We are the nation’s leading provider of community development and financial capability training, offering hundreds of in-person and online courses to meet the varied needs professionals across industries and across the country.
• In-person at national NeighborWorks Training Institutes
• In your community at local or regional “place-based” training events
• Online with interactive webinars, self-guided courses or faculty-led courses
Discover more at NeighborWorks.org/Training.

PROFESSIONALIZE  Declare your specialty. Earn your professional certification in financial capability. Our gold-standard certification equips counselors and coaches with the knowledge and skills to offer effective, engaging financial education, counseling and coaching that meets a range of consumer financial needs and provides impactful ways to deliver training. Learn more at NeighborWorks.org/NCHEC/Certification

AMPLIFY  Our network organizations in over 75 communities across the country work to improve the financial well-being of individuals and families. These organizations provide financial education and one-on-one coaching to help people improve their financial situation and prospects.

To learn more about our network and access the directory to find a NeighborWorks network organization near you, go to NeighborWorks.org/OurNetwork.

MEASURE  The Success Measures® suite of evaluation services and tools are essential in tracking the strides clients make towards improving their financial health. Learn how Success Measures can greatly enhance your evaluation strategies, data collection and analysis, and help you to communicate your results at SuccessMeasures.org.

VISIT NEIGHBORWORKS.ORG/FINANCIALCAPABILITY TO LEARN MORE.
Our diverse curriculum provides professionals in financial coaching, housing education/counseling, as well as other community-focused service providers with a wealth of information and turnkey solutions.

Examining the Roles and Practices of Effective Counselors

Introduction to Housing Counseling [HO110]
What’s your role as a counselor and what skills do you need to be the most impactful? In this course, you will learn the principles of effective counseling, industry expectations and best practices to deliver key housing counseling services—including rental, pre- and post-purchase homeownership, as well as delinquency and default.

Discovering Strategies to Help Clients Build Positive Credit Profiles

Credit Counseling for Maximum Results [HO211]
Equipped with knowledge and the right tools, you can increase your ability to help clients (in individual or group sessions) build, improve, and maintain a good credit profile. Using sample credit files, you will sharpen your skills in reading and interpreting credit reports, identify and understand the factors that impact credit scores and learn the consumer rights and protection laws specific to credit counseling.

Impacting The Future Of Clients With Student Loan Debt

Student Loan Basics [HO155el]
Today, over 1.5 trillion dollars is owed in student loan debt impacting the financial well-being and buying power of many consumers. Take this nuts and bolts course to gain a baseline understanding of student loans. Increase your knowledge of the fundamentals of student loan borrowing and repayment, including the types of student loans available (both federal and private); requirements of the various student loan programs; and repayment options such as deferment and forbearance programs that can help decrease the impact of student loan debt on monthly budgets. Learn about consumer rights related to student loan borrowing and advocacy channels for challenging situations.

Generate ideas and gain insight on working within the community as a resource within your outreach and programs. HO155el is designed to provide baseline information for housing professionals interested in pursuing student loan debt counseling services. It is suggested as a prerequisite to the NCHEC intermediate level 2 day classroom course; H0255 Effective Approaches to Student Loan Counseling.

Effective Approaches to Student Loan Counseling [HO255]
We’ve developed a course to train counseling professionals on how to help their clients plan for and meet the financial responsibility of this type of debt and to provide guidance to clients facing default—or in default—on their student loans.

Building Financial Confidence with Successful Coaching Techniques

Financial Coaching: Helping Clients Reach Their Goals [HO310]
Learn how coaching differs from and complements counseling, financial education and other services aimed at building consumers’ financial security while you explore ways to incorporate coaching techniques into your financial capability program.

Financial Coaching Advanced Practicum: Taking Your Practice to the Next Level [HO370]
In this follow-up course to Financial Coaching: Helping Clients Reach Their Goals (HO310), you will have many opportunities to put into practice the approaches and techniques you’ve culminated over time. As you start to hone your understanding of the models used in financial coaching and deepen your understanding of how to effectively help clients with cash flow, savings, reducing debt, rebuilding credit and protecting their assets. We will also explore coaching strategies that allow you to be of help to clients with complex personal situations.

Meeting The Goals Of Your Unique Client Base

Financial Capability Program Design for Managers [HO375]
Program managers and executive directors, register now for our new course. Learn how to successfully execute financial capability program strategies for your unique target audience and lay the groundwork for everything from enrollment to measuring outcomes.

NCHEC TRAINING SCHOLARSHIPS
A number of scholarships are available for Financial Capability, Housing Education and Counseling courses at this training institute and at other training events around the country. Most scholarships provide free tuition and lodging for eligible staff of 501(c)(3) organizations. To find out about these and other scholarship opportunities, go to NeighborWorks.org/scholarships.
HUD COUNSELORS, IT’S TIME FOR ACTION
The exam for HUD Counselor Certification is now available! Are you Ready? Do you want to brush up on mortgage calculations? Need a refresher on the difference between a judicial and a non-judicial foreclosure? NeighborWorks America, one of the industry's most trusted and respected resources for professional training, offers comprehensive curriculum that thoroughly reviews the 6 core competencies for HUD Counselor Certification. Sharpen your understanding in each of these areas and move closer to passing the exam and becoming a HUD Certified Counselor.

BUILDING COMPETENCY FOR HUD HOUSING COUNSELING CERTIFICATION [HO200]
Master the six core competency areas needed to participate in HUD’s Housing Counseling Program, including financial management, housing affordability, fair housing, property maintenance, rental housing and mortgage delinquency in this 2-day in-person classroom course.

Courses to bolster your confidence and knowledge:
- Housing Affordability: Building Competency in Housing Counseling (HO002)
- Fair Housing: Building Competency in Housing Counseling (HO003)
- Financial Management: Building Competency in Housing Counseling (HO004)
- Tenancy: Building Competency in Housing Counseling (HO005)
- Avoiding Foreclosure: Building Competency in Housing Counseling (HO006)
- Homeownership: Building Competency in Housing Counseling (HO007)
- Counseling Clients Seeking Rental Housing (HO265)
- Lending Basics for Homeownership Counselors (HO103)
- Compliance with State and Federal Regulations (HO105)
- Foreclosure Basics for Homeownership Counselors (HO109)
- Introduction to Housing Counseling (HO110)
- Building Skills for Financial Confidence (HO208)
- Fair Housing - What Professionals Need to Know (HO213)

HAS YOUR AGENCY ADOPTED THE NATIONAL INDUSTRY STANDARDS FOR HOMEOWNERSHIP EDUCATION AND COUNSELING?
The Standards represent a baseline of quality for homeownership and foreclosure intervention education and counseling. Organizations adopt the Standards to demonstrate their commitment to the needs of their clients and communities while promoting sustainability for their organizations.

To learn more about the Standards and how to adopt them, visit www.HomeownershipStandards.org.

VISIT NEIGHBORWORKS.ORG FOR MORE DETAILED COURSE DESCRIPTIONS AND TRAINING INFORMATION.
ADVANCE YOUR CAREER WITH NCHEC CERTIFICATIONS

Hone your skills in the most timely and relevant specialty areas within the industry. With NeighborWorks Center for Homeownership Education and Counseling (NCHEC) certifications, you have a competitive advantage that demonstrates your commitment and know-how in your field.

- **Pre-Purchase Homeownership Education:**
  Empowers you to effectively teach clients how to purchase a home, budget and sustain after purchase

- **Post-Purchase Homeownership Education:**
  Helps you teach new homeowners the essentials of maintaining their homes and finances

- **Homeownership Counseling:**
  Focuses on individual counseling to address personal finances, homeownership, and foreclosure

- **Foreclosure Intervention and Default Counseling:**
  Delivers key information about the default and foreclosure process in addition to methods for building program capacity

- **Homeownership Counseling for Program Managers and Executive Directors:**
  Provides approaches to diversifying funding sources, management of counseling staff; and other programmatic essentials

- **Financial Capability:**
  Equips professionals across industries with the methodologies and tools for successful financial coaching and program development or integration

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**HOMEOWNERSHIP COUNSELING CERTIFICATION: PRINCIPLES, PRACTICES AND TECHNIQUES, PART I [HO250]**

- In this intermediate-level course, learn how to address savings, credit and debt barriers to homeownership, and use the latest industry tools, techniques and resources in one-on-one counseling sessions. Key counseling activities including a mortgage readiness assessment, standardized income calculations and action plan development are covered.

To learn about NCHEC certification requirements, including which classes place you on the path to specializing in your topic of interest, visit [NeighborWorks.org/nchec/certification](http://NeighborWorks.org/nchec/certification).
OFFER YOUR CUSTOMERS THE BEST SUPPORT IN THEIR HOMEBUYING JOURNEY

Realizing the American Dream is the premier homebuyer tool. With the latest information on new mortgage disclosures, consumer protection, tools and other housing industry changes, this manual is the ultimate resource that answers questions and delivers results for home buying programs.

OUR FIFTH EDITION IS AVAILABLE NOW

The fifth edition offers page-by-page impact—providing easy-to-use worksheets and key information for new and prospective homebuyers to consider throughout the homebuying process. There’s no better way to prepare your customers for their journey into homeownership than with updated, detailed and reliable insight on:

- Understanding credit
- Shopping for a home
- Securing a loan
- Managing finances
- Building towards financial goals.

YOU MAY ALSO BE INTERESTED IN:

Keeping the American Dream gives new homeowners essential tips and tools on money management, home maintenance, energy efficiency and home improvement.

Realizing the American Dream, Trainer’s Toolbox, 5th Edition, the teaching companion to the consumer manual, helps you walk prospective homeowners through the homebuying process.

PURCHASE ONLINE TODAY AT NEIGHBORWORKSSTORE.ORG

Realizing the American Dream

We have homeownership counselors covered. Online.

www.CounselorMax.com

Harness the power of accurate, efficient client management and reporting in our CounselorMax courses.

Organizations and professionals who have completed CounselorMax training know how to:

- Meet Form HUD-9902 reporting requirements with CounselorMax
- Create and analyze Management Reports to optimize their services
- Successfully manage their pipelines
- Demonstrate their organization’s impact to prospective funders

Client Management and Tracking with CounselorMax [H0220]

New CounselorMax users, learn to create and manage client files, data entry requirements and automated case management activities. This course will give you the skills to efficiently show the positive impact of your counseling program, monitor business activities, plan according to your pipeline, and complete HUD 9902 reporting.

Advanced Reporting and Customization for CounselorMax [H0324]

This computer lab course teaches experienced CounselorMax users how to customize data points, create customized reports and illustrate your organization’s impactful results. At course end, you will be a master at working with the HUD 9902 data fields; in-depth NFMC reporting; the NeighborWorks America Quarterly Report; and Management Reports. Prerequisite: H0220, preferably at a prior training event.
HIGHLIGHTED COURSES

NONPROFIT MANAGEMENT AND LEADERSHIP

ML287 Coaching Teams to Build Leadership
Coaching is an important partnership that capitalizes on potential by tapping into existing strength to facilitate the development new perspectives, skills, visions and plans. In the business world, coaching often focuses on a coach and an individual. This course shifts that focus to a coach and a team. Team coaching can be a powerful tool for supporting team growth and transformation that is sustainable beyond the coaching relationship. Many traditional one-to-one coaching skills are applicable to team coaching, but need to be adapted for groups. Team coaching requires some additional skills as well. When done well team coaching can help a group intentionally go “from good to great.”

ML159 Equipping the Board for Financial Leadership
Financial leadership unlocks the power of financial management as a strategy, evaluation, and leadership development process that increases an organization’s potential to successfully create community change. Tying the financial, programmatic, operational, and leadership efforts of an organization together develops a richer understanding of the organizations we serve, the benefit of our work in the community, and ensures that we are acting as responsible fiduciaries by accounting for and allocating organizational resources so that they contribute to effectively fulfilling the mission today while also reinforcing our sustainability moving forward. This financial leadership curriculum brings together board members and financial practitioners as learning leadership teams. The program engages participants in active learning focused on exploring the fiduciary context and financial assessment needed to leverage financial management for greater organizational and community benefit.

ML207 A Blueprint To Designing And Implementing A Strategic Crisis Management Plan
Only 30% of all organizations have crisis management plans in place and the liability is growing daily. Does your organization have one? This training will equip you with all the tools to handle any crisis, from natural disasters to the even more prevalent non-natural threats like bomb scares, CEO departures, bad press and inappropriate staff issues. This training will provide human services professionals with an easy-to-use template for developing your agency’s own crisis management plan. Attendees will receive everything from media training and content materials needed in a crisis to role-playing with real scenarios. You will leave this session with a clear understanding of what to do and how to do it, and be in a much stronger position should the unexpected and unwanted happen!

ML365 STRENGTH Matters® Boot Camp on Financial Reporting for Rental Housing Nonprofit Enterprises
This two-day course is designed specifically for new CFOs for rental housing organizations and for Controllers and other accounting staff in the department. Course content will provide a broad understanding of an affordable housing deal, its parties and motivations and on the complexities of accounting and financial reporting requirements of their organizations and its relevance to investors and other capital providers. Topics include: - The life cycle and ecology of a tax credit property (development, operations, end of partnership) - Affordable housing capital sources – and related reporting requirements - Common entity types governed by the nonprofit enterprise - Overview of the accounting requirements - A review of STRENGTH Matters recommendations on external financial reports - Key internal reports - Networking and more Continuing Professional Education: CPEs will be provided to those participants who are CPAs. Approximately 10-12 CPEs will be provided.

For a complete list of course offerings for this institute, check out the course grid on pages 4 and 5. To read full course descriptions for each content area and to register online, visit NeighborWorks.org/ onlinereg
SINGLE-FAMILY AND SMALL BUSINESS LENDING

LE115 Compliance Basics for Mortgage Lenders
Regulatory compliance is a key component of the success of a single-family lending company. Laws change at a rapid pace, and it’s critical for lenders to stay up to date on new regulatory developments and adhere to industry best practices in order to remain compliant. This introductory course is designed to provide single-family mortgage lenders a basic overview of the:

- components of an effective Compliance Management System and key considerations in the development of an organizational Compliance Planning Checklist,
- revamped federal mortgage lending regulatory oversight structure,
- compliance considerations associated with the various types of common nonprofit lending models, and
- Compliance considerations at the seven stages of the loan manufacturing process.

LE210 USDA Rural Development Sec502 Direct Loans: Affordable Rural Homeownership
This three-day advanced course will cover USDA Rural Development’s Section 502 direct loan program and provide invaluable insight as to how this homeownership financing resource can be utilized in your communities. Learn how your organization can assist potential borrowers and work in partnership with RD staff in your state to deliver successful Section 502 loan packages. Through the course, designed for those experienced in using Section 502, participants will learn the regulations and practical applications of the loan program. Participants will develop a strong understanding of 502 direct underwriting and packaging standards, which will ensure that submitted loan dockets are complete and accessible for processing. Please bring a laptop to class. This advanced course is not open for those without experience in working with this program.

LE376 Raising Debt and Equity from External Sources for Community Development Loan Funds
This advanced course focuses on how CDFIs and community development loan funds raise capital. Participants will learn about different funding sources and mechanisms and what they should expect in pricing, terms and conditions. This course covers:

- Banks: the nature of their business and the regulatory and profit constraints under which they operate that impact the ability to assist loan funds.
- Major participants in the capital markets: banks, credit unions, insurance companies, pension funds, GSEs, and mission investors.
- Alternative sources of capital available to loan funds including pension funds, endowments (e.g., University endowments), Program Related Investments, individual investors, and other institutional investors (e.g., religious institutions.)
- Explanation of basic financial concepts and terminology that these entities utilize in evaluating and discussing investment opportunities (e.g., LIBOR, Prime rate, borrowing base, IRR, NPV, liquidity risk, concept of investment tranches, credit enhancement, etc.).
- Financing vehicles: bonds, securitization, commercial paper, and insurance.
- Current state of the markets and how that affects various sources. Progress of CDFI loan funds in expanding financing options and the remaining impediments (e.g., need for standardized reporting and analytics, and economies of scale).
- Financing vehicles that make the most sense for loan funds in the current environment: participations, loan pools, sales to secondary markets, PRIs, Co-operatives, EQ2. Examination of the pros and cons of each source and which sources make most sense for loan funds based on their size, experience and history.

Course materials include definitions, tools, structures, and “how-to” methodologies for the range of potential funding activities in the conventional and capital markets.

“Awesome, such good tips only come with experience. I learned a lot.”

For a complete list of course offerings for this institute, check out the course grid on pages 4 and 5. To read full course descriptions for each content area and to register online, visit NeighborWorks.org/onlinereg.
Minimum cost, maximum customization

Want to build a customized training event that conveniently and cost-effectively delivers NeighborWorks courses in your own community, for your own staff and partners? Explore the flexible, reasonably priced possibilities of our “place-based” regional/local training. We’ll work with you to develop a made-to-order training experience that delivers the same high-quality knowledge- and skill-building you enjoy at our national institutes. You’ll minimize your travel costs, maximize your training budget, and learn exactly what you need to learn together with your community partners.

Arranging your place-based event is easy. You can create a program by selecting one or more courses from our comprehensive catalog (NeighborWorks.org/coursecatalog). Fees are based on the specific courses and number of training days—significantly lower than comparable training market rates, and the cost of sending multiple learners to a Training Institute with often steep travel expenses. We can scale services up or back according to your unique needs: from simply sending a trainer and materials for a single course, to building a tailor-made week-long event with multiple courses, meeting planning services and meals.

Gaining the knowledge, skills and tools you need for increased impact has never been so personalized—or stress-free!

FOR MORE INFORMATION AND TO FILL OUT A REQUEST FOR PLACE-BASED TRAINING FORM, GO TO NEIGHBORWORKS.ORG/PLACEBASEDTRAINING.
BRINGING NEIGHBORWORKS TRAINING TO YOUR COMMUNITY

NeighborWorks America’s online training offerings let you stay close to your work while gaining the same valuable skills and knowledge offered at our highly rated in-person training events. You can arrange your professional development around your busy schedule, and best of all, save your valuable travel dollars and time away from the office. Our courses help you cultivate skills and knowledge you can put into action right away, so you can start doing even better work for the communities you serve, sooner!

Offered in three formats, Online Training addresses the latest challenges and opportunities in a wide array of community development, affordable housing, and nonprofit management topics, always growing and evolving to meet your needs. We offer training for professionals at all levels—from entry level to expert—so you can be sure you’re getting a high-quality learning experience that keeps you at the forefront of your work.

INTERACTIVE WEBINARS
Our 90-minute interactive webinars are the most time-efficient and cost-effective training option for professionals looking to stay up-to-date on the latest best practices and pick up specific skills from our expert faculty.

SELF-GUIDED COURSES
Composed of individual pieces of content you can move through at your own pace, self-guided courses enable you to gain relevant skills and dig deeper into the specific content that makes the most sense for you—reinforced with downloadable tools and resources.

FACULTY-LED COURSES
Designed to present complex material that is best learned with the guidance of an expert and the support of your peers, faculty-led courses provide a comprehensive professional development experience comprising weekly live sessions and self-paced assignments, supported by online learning tools and collaboration. You’ll take a deep dive into critical topics, receive instruction and feedback specific

TO FIND OUT MORE AND REGISTER, VISIT NEIGHBORWORKS.ORG/ONLINETRAINING.
PROFESSIONAL CERTIFICATES:
An investment in your future that will pay off for you, as well as those you serve

SKILL MASTERY—AND CAREER GROWTH

PROFESSIONAL CERTIFICATES PROGRAM
NeighborWorks offers professional certificates in eight content areas that equip you with critical knowledge and skills, and make you a better candidate for career advancement. The certificates are rigorous, while still allowing you to tailor your learning to meet your unique professional needs and interests. Certificates are awarded to candidates who successfully complete the required and elective coursework, practical exercises, tests for each course (if applicable) and a final exam or comprehensive practical assignment. Depending on the content area, you can earn your professional certificate in as few as three training institutes.

Enroll in the Professional Certificate Program by visiting our website NeighborWorks.org/careerenhancement; and complete and submit the enrollment form.
ONE-WEEK SKILL CERTIFICATIONS

The fastest path to a deeper skill set

With limited time and budget, you need an efficient way to build your professional skill set. These one-week certifications are an ideal way to build competency in a specific subject matter area, and earn a certificate that will enhance your credentials. Best of all, these one-week certifications can typically be applied toward our more comprehensive professional certificate program, which significantly improves your professional standing.

AFFORDABLE HOUSING
• Fundamentals of Affordable Housing Development
• Federal Financing for Affordable Housing Development

ASSET MANAGEMENT (CHAM™)

COMMUNITY ECONOMIC DEVELOPMENT

COMMUNITY AND NEIGHBORHOOD REVITALIZATION

COMMUNITY ENGAGEMENT

CONSTRUCTION AND REHAB
• Green and Sustainability
• Construction and Rehab

HOMEOWNERSHIP AND COMMUNITY LENDING

NONPROFIT MANAGEMENT AND LEADERSHIP
• Organizational Leadership
• Organizational Management

COMMUNITY ECONOMIC DEVELOPMENT
• Economic Development Foundations
• Microenterprise Development

COMMUNITY ENGAGEMENT
• Resident Leadership Trainer Certification

CONSTRUCTION AND REHAB
• Construction Basics
• Construction Management

NONPROFIT MANAGEMENT AND LEADERSHIP
• Staff Coaching
• Financial Management
• Marketing and Branding
Pre-event Registration
Submit the registration form by the early raffle deadline of October 31, 2017 or by no later than November 20, 2017. After this date, participants wishing to take courses at this event must wait until the onsite registration. To register for courses, locate the classes you wish to take and indicate your first and second choices for each day on the registration form. Use both course letters and numbers. Also, list the tuition for each first choice course only. Complete the registration form and mail or fax it to NeighborWorks America. Register early; classes fill up quickly, and we cannot guarantee onsite or late registrants the classes of their choice. We recommend you do not confirm your travel and accommodations until you receive confirmation of your enrollment in selected courses.

Online Registration
Instead of mailing or faxing a registration form, consider signing up through our online registration system. Participants choosing to use the online system will be able to access their online transcript history, update profile information, streamline payment transactions and make course registration changes. Access the online registration tool at NeighborWorks.org/onlinereg. As a first time user to this online tool, you will need to create a user profile before registering.

Onsite Registration
Onsite registration opens on December 10, 2017 at 3 p.m. Check daily hours of operation onsite. All participants must stop by the onsite registration to pick up their registration packets before attending courses. Your packet will have the most updated information about courses, locations and events.

Payment Policy
Institute courses and symposia are individually priced. Tuition fee include courses, materials and site visits (where applicable), afternoon workshops, networking opportunities, light daily continental breakfast and refreshments. Payment is due with your registration form and may be made by check, Visa, MasterCard or American Express. If your organization requires a purchase order, we will bill you and hold your registration form until November 20, to allow for receipt of payment. All tuition and registration payments must be received in full before obtaining a confirmation packet prior to the event.

Refund/Cancellation Policy
Notice of cancellation must be received by November 20, 2017 to receive a full tuition refund. If cancellation notice is received after November 20, 2017 and up to 5 days before the start of the event, NeighborWorks America will assess a $150 cancellation fee and provide a tuition credit voucher for the balance. The credit voucher expires if not used within one year of issuance. If a cancellation notice is received less than five business days prior to the event, or if you do not complete your coursework, no refund or credit voucher will be issued. NeighborWorks America reserves the right to cancel any course at any time. If your course is canceled, you may choose another course or request a tuition refund. Other than refunding your tuition in the event that the course you choose is cancelled, NeighborWorks America is not liable to you for any other damages, including, without limitation, any obligation to provide a refund for any travel and/or lodging costs associated with attending any NeighborWorks event or other direct, indirect or consequential damages.

Substitution Policy
Substitution requests will be accepted up to November 10, 2017 and requests are subject to course and lodging availability.

Scholarships
Limited scholarship assistance may be available to staff, board members and volunteers of nonprofit organizations. To see a list of available scholarships for this event, visit NeighborWorks.org/scholarships. Applicants may not apply for more than one scholarship program at a time and organizations should not submit more than two scholarship applications per event. If you are awarded a scholarship and fail to cancel it or are a no-show to the event, your scholarship eligibility may be revoked for a period of 12 months. Scholarships are not transferable.

Accommodations
The following hotels will host the NeighborWorks Training Institute:

- **RENAISSANCE WASHINGTON, DC DOWNTOWN HOTEL**
  999 Ninth St., NW, Wash., DC 20001
  (202) 898-9000
  https://aws.passkey.com/go/NFworksQ1 and the code is “NeighborWorks”
  Hotel rates: *$201 Single or Double Occupancy

- **EMBASSY SUITES WASHINGTON, DC, CONVENTION CENTER**
  900 10th St., NW, Wash., DC 20001
  (202) 739-2001
  https://aws.passkey.com/go/NT117 and the code is “NGW”
  Hotel rates: *$201 Single or $222 Double Occupancy

- **GRAND HYATT WASHINGTON**
  1000 H St. NW, Washington, DC 20001
  (202) 582-1234
  www.washingtondc.grand.hyatt.com

- **MARRIOTT MARQUIS WASHINGTON, DC**
  901 Massachusetts Ave. NW, Wash., DC 20001
  (202) 824-9200 • www.marriott.com

- **WASHINGTON MARRIOTT AT METRO CENTER**
  775 12th St., NW, Wash., DC 20005
  (202) 737-2200
  http://www.marriott.com/hotels/travel/wasmc-washington-mariott-at-metro-center/ *Renaissance Washington, DC Downtown Hotel and the Embassy Suites Washington DC Hotel have a call-in block (lodging) for participant’s hotel reservations. These hotels honor the quoted per diem government rate (GSA per diem) effective as of October 1, 2017. Quoted hotel rates are subject to change without notice.

A number of sleeping rooms are available for institute participants on a first-come, first-served basis at the special rate plus an additional percentage for city, county and lodging tax. Review your registration confirmation for specific details about your registration and course locations. Call the hotel directly to make your hotel reservations by November 20 and be sure to ask for the “NeighborWorksNITI” rate. There are many hotels and companies who may contact institute participants and represent themselves as a “housing bureau” or something of the like, and may ask for credit card numbers. These companies are NOT authorized by us!

Special Needs
If you have special needs addressed by the Americans with Disabilities Act, notify us at least one month prior to the event.

Attendance and Certificate Policy
Courses start promptly and conclude on time, except for Friday, when courses end at 2:30 p.m. Certificates of completion are awarded only to participants who attend and complete 100% of the course.

Photo, Audio and Video Recording Releases
By entering the event premises, you consent to interview(s), photography, audio recording, video recording and its/their release, publication, exhibition, or reproduction to be used for news, web casts, promotional purposes, telecasts, advertising, inclusion on websites, or any other purpose by NeighborWorks America and its affiliates and representatives. You waive all rights you may have to any claims for payment or royalties in connection with any exhibition, streaming, web casting, televising, or other publication of these materials, regardless of the purpose or sponsoring of such exhibiting, broadcasting, web casting, or other publication irrespective of whether a fee for admission or sponsorship is charged. You also waive any right to inspect or approve any photo, video, or audio recording taken by NeighborWorks America or the person or entity designated to do so by NeighborWorks America. You release NeighborWorks America, its officers and employees, and each and all persons connected with or responsible for the event or associated therewith, and their respective and/or successors and assigns, from any liability connected with the taking, recording, digitizing, or publication of interviews, photographs, computer images, video and/or sound recordings.

CUSTOMER SERVICE
Call: (800) 438-5547
Fax: (800) 834-3758
Email: nti@nw.org
Online Registration available – NeighborWorks.org/onlinereg

Register by October 31 and you’ll be included in a raffle to win a Kindle*. *may not be exchanged for tuition credit or monetary value.
### Registration Form for Non-NeighborWorks Organizations, Washington, DC

**Register for this Training Institute online at NeighborWorks.org/onlinereg OR mail or fax this form to the NeighborWorks Training Institute.**

*(Please print or type. Illegible or incomplete forms delay the registration process.)*

**Preferred First Name On Your Badge _________________________________________________________________**

**Last Name________________________________________________________________________________**

**(TSA Secure Flight, provide your legal name, exactly as it appears on your government-issued photo identification document)**

**Title __________________________________________________________________________________________**

**Organization __________________________________________________________________________________**

**Address _________________________________________________________________________________________**

**City___________________________________________________________________________________________**

**State________________________**

**Zip_________________________**

**Phone (work)________________________________________________________**

**Phone (mobile)________________________________________________________**

**Email address __________________________________________________________**

**Fax __________________________________________________________**

- Check if you do NOT wish to receive e-mail from us regarding training institute events and programs.
- Check if you have special needs addressed by the Americans with Disabilities Act. Please specify: __________________________________________________________
- Check if you have attended a training institute before.

**Which of the following best describes your organization?**

- government agency
- community-based development organization
- financial institution
- tribal government or tribal nonprofit
- faith-based organization
- other_______________________________________

**Check if you are**

- a board chair
- board treasurer
- board member

**Which of the following best describes your race? Please choose all that apply.**

- American Indian or Alaska Native
- Asian
- Black or African-American
- Hispanic or Latino
- Native Hawaiian or Other Pacific Islander
- White
- Other

- Check if you work in a HUD-approved housing counseling agency. Your 5-digit HUD number __|__|__|__|__

**Courses Requested**

Use both course letters and numbers. Please include second choices in case your first-choice courses are full.

<table>
<thead>
<tr>
<th>Courses Requested</th>
<th>Monday and Tuesday</th>
<th>Wednesday</th>
<th>Thursday and Friday</th>
<th>First Choice Tuition Total</th>
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</table>

**Payment Information**

- Check enclosed (payable to NeighborWorks America). Check number_______________________________
- Visa ○ MasterCard ○ American Express
  *(Purchase orders will be accepted until November 20, 2017.)*
- Fax registration with credit card information to: **(800) 834-3758**

**Name as it appears on card _______________________________________________________________**

**Authorized signature _______________________________________________________________**

Mail registration and payment to: Neighborhood Reinvestment Training, PO Box 418630, Boston, MA 02241-8630

*(This is a P.O. Box and cannot receive Fedex shipments.)*

**Payment must accompany your registration form. Faxed registrations must include credit card information and authorized signature. See payment policy.**

**Total Balance Due = $ __________**

**EARLY PRE-REGISTRATION RAFFLE**

**DEADLINE: OCTOBER 31, 2017**

**FINAL PRE-REGISTRATION DEADLINE: NOVEMBER 20, 2017**

○ On occasion, NeighborWorks® Training Institute shares your name and address with other organizations that are involved in nonprofit management and community development so that they may send you information about other products and services that may be of interest to you. If you are not interested in having us share your name, address, telephone number, fax number, and e-mail address with such organizations, please check the circle to the left of this disclosure statement. Rest assured that NeighborWorks® Training Institute honors your privacy and respects your wishes.
REGISTRATION AND ACCOMMODATION INFORMATION FOR NEIGHBORWORKS ORGANIZATIONS, WASHINGTON, DC

Registration
The NeighborWorks network slot registration deadline is October 18, 2017. Indicate your first and second choices for courses each day on the registration form using the course letters and numbers. To verify that your organization is a NeighborWorks network organization, please check the members-only website at www.NeighborWorks.org.

Online Registration
Network participants are encouraged to register via our online registration system, which allows you to enter lodging request, access your transcript history, update profile information and make course changes. If you are using a training slot, you will need the slot code in order to submit your travel and lodging needs. You may access the online registration tool at NeighborWorks.org/onlinereg. First-time users to this online tool will need to create a User Profile before registering for the event.

Training Institute Slots
Each NeighborWorks network organization receives an annual (fiscal year: Oct. 1-Sept. 30) number of training institute slots. Each slot covers a discounted single occupancy lodging rate per night.

Tuition Rate
NeighborWorks network members register for the training institute at a special flat rate of $495. Tuition includes courses and materials, afternoon workshops, and a light breakfast snack.

Travel
Starting in fiscal year 2018, NeighborWorks organizations are given travel funding to complement their slots. Your organization is responsible for booking and paying for your own travel to the training institute using your own travel agency or online booking tool. If you are participating in a NeighborWorks meeting or receiving a scholarship in which travel is covered, you will receive special instructions on how to arrange your travel. In the registration process, be sure to specify the dates that you need a hotel room—which must match the dates for your courses/meetings.

Accommodations
All NeighborWorks America events only book single-occupancy hotel rooms. All slot registrations include a discounted single occupancy room. As a network participant attending an event, you pay only $80 per night times the number of days you participate in the training institute. The full payment: $495 tuition plus the lodging per night cost is due at the time of registration by the slot registration deadline of October 18, 2017.

Payment
Tuition and accommodation payment(s) must accompany your registration form. Illegible, incomplete forms or no payment attached will delay the registration process. Send completed registration form(s) and payment to: Neighborhood Reinvestment Training PO Box 418630, Boston, MA 02241-8630. When using a credit card, please fax it to (800) 834-3758.

Paying Your Own Expenses (POE)
If your organization has exhausted institute slots and still wishes to have staff attend, you may pay the $495 tuition rate, as well as arrange and pay for your own staff travel and lodging. Complete the registration form and check the “Pay Own Expenses” box. Submit the form with your tuition payment before November 20, 2017.

Special Needs
If you have special needs addressed by the Americans with Disabilities Act (ADA), notify us at least one month before the Institute. If your special needs require you to be lodged at a hotel close to your courses, NeighborWorks America needs to be notified by the October 18, 2017 slot registration deadline.

Cancellation and Refund Policy
Your written cancellation notice must be received by November 20, 2017 to receive a tuition refund and to recover your training slot. If your cancellation notice is received less than three weeks before the start of the event, NeighborWorks will assess a $150 cancellation fee and provide a tuition credit voucher for the remaining balance. You will also forfeit the slot. The credit voucher expires if not used within one year of issuance. If cancellation notice is received less than five business days prior to the event, or if you do not complete your coursework, no refund or credit voucher will be issued and you forfeit the slot. If hotel reservations were confirmed on your behalf and you did not cancel and did not show up at the event, the hotel will assess a no-show charge to NeighborWorks America. The no-show charge will then be billed to your organization. NeighborWorks reserves the right to cancel any course at any time. If your course is canceled, you may choose another course or request a tuition refund and reinstatement of the institute slot. Other than refunding your tuition and reinstatement of the slot in the event that the course you selected is cancelled, NeighborWorks America is not liable to you for any other damages, including without limitation, any obligation to provide refund for any travel or lodging costs associated with attending any NeighborWorks Training event or other direct, indirect, or consequential damages.

Substitution Policy
Substitution requests will be accepted up to November 10, 2017 and requests are subject to course and lodging availability.

Attendance and Certificate Policy
Courses start promptly and conclude on time, except for Friday, when courses end at 2:30 p.m. Certificates of completion are awarded only to participants who complete 100% of the course.

Photo, Audio and Video Recording Releases
By entering the event premises, you consent to interview(s), photography, audio recording, video recording and its/their release, publication, exhibition, or reproduction to be used for news, webcasts, promotional purposes, telecasts, advertising, inclusion on websites, or any other purpose by NeighborWorks America and its affiliates and representatives. You waive all rights you may have to any claims for payment or royalties in connection with any exhibition, streaming, web casting, televising, or other publication of these materials, regardless of the purpose or sponsoring of such exhibiting, broadcasting, web casting, or other publication irrespective of whether a fee for admission or sponsorship is charged. You also waive any right to inspect or approve any photo, video, or audio recording taken by NeighborWorks America or the person or entity designated to do so by NeighborWorks America. You release NeighborWorks America, its officers and employees, and each and all persons involved from any liability connected with the taking, recording, digitizing, or publication of interviews, photographs, computer images, video and/or sound recordings.

Register by October 18 and you’ll be included in a raffle to win a Kindle*. *may not be exchanged for tuition credit or monetary value.

CUSTOMER SERVICE
Call: (800) 438-5547
Fax: (800) 834-3758
Email: nti@nw.org
Online Registration available — NeighborWorks.org/onlinereg
Register for this Training Institute online at NeighborWorks.org/onlinereg OR mail or fax this form to the NeighborWorks Training Institute.  
(Please print or type. Illegible or incomplete forms delay the registration process.)

<table>
<thead>
<tr>
<th>Preferred First Name On Your Badge</th>
<th>☐ Check if you’re a NeighborWorks® Program AmeriCorps® VISTA member.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Last Name</td>
<td>First Name</td>
</tr>
<tr>
<td>(TSA Secure Flight, provide your legal name, exactly as it appears on your government-issued photo identification document)</td>
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<tr>
<td>Title</td>
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<td>Organization</td>
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<td>Address</td>
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<td>City</td>
<td>State</td>
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<tr>
<td>Phone (work)</td>
<td>Phone (mobile)</td>
</tr>
<tr>
<td>Email address</td>
<td>Fax</td>
</tr>
</tbody>
</table>

☐ Check if you do NOT wish to receive e-mail from us regarding training institute events and programs.  
☐ Check if you have special needs addressed by the Americans with Disabilities Act. Please specify: _______________________________________________

Which of the following best describes your race? Please choose all that apply.  
☐ American Indian or Alaska Native ☐ Asian ☐ Black or African-American ☐ Hispanic or Latino ☐ Native Hawaiian or Other Pacific Islander ☐ White ☐ Other

☐ Check if you are a ☐ board chair ☐ board treasurer ☐ board member  
☐ Check if you work in a HUD-approved housing counseling agency. Your 5-digit HUD number ____|____|____|____|____

Courses Requested
Use both course letters and numbers. Please include second choices in case your first-choice courses are full.

<table>
<thead>
<tr>
<th>Monday and Tuesday</th>
<th>Wednesday</th>
<th>Thursday and Friday</th>
<th>Tuition and Fees</th>
</tr>
</thead>
<tbody>
<tr>
<td>First Choice</td>
<td>#</td>
<td>#</td>
<td>$495.00</td>
</tr>
<tr>
<td>Second Choice</td>
<td>#</td>
<td>#</td>
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</tbody>
</table>

☐ Pay Own Expenses (POE) (Please check here if you are not using a training institute slot and are arranging for your accommodations.  
(Do NOT complete Accommodation Information.)

Accommodation Information (for members using a training institute slot with Executive Director approval)

☐ Hotel room requested @ $80 per night by _______ nights = $ ________  
☐ No hotel needed

Total Tuition and/or Lodging Due $ ________

Please plan to arrive the day before your first class begins and leave the day your last class ends.

Arrival date ___________ Departure date ___________

Payment must accompany your registration form. Faxed registrations must include credit card information and authorized signature. See payment policy.

Payment Information

☐ Check enclosed (payable to NeighborWorks America). Check # ____________________________  
☐ Purchase order must be attached. Purchase order # ____________________________  
(Purchase orders will be accepted until November 20, 2017.)

Visa ☐ MasterCard ☐ American Express

Card # ____________________________ Exp. date _______/____  
(Please include all digits of card number, expiration date and any security code or CVV number.  
Note: Visa, MasterCard and American Express are also accepted as payment for credit card orders.)

Name as it appears on card ___________________________________ Authorized signature ____________________________

Fax registration with credit card information to: (800) 834-3758

Mail registration and payment to: Neighborhood Reinvestment Training, PO Box 418630, Boston, MA 02241-8630 (This is a P.O. Box and cannot receive Fedex shipments.)

SLOT REGISTRATION DEADLINE — October 18, 2017
<table>
<thead>
<tr>
<th>NEIGHBORWORKS NETWORK ORGANIZATIONS</th>
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<tbody>
<tr>
<td>If the name of your organization is listed on this page, please complete the Registration Form for NeighborWorks Network Participants on page 29.</td>
</tr>
</tbody>
</table>

AEON
Affordable Housing Education and Development, Inc.
Affordable Homes of South Texas, Inc.
Affordable Housing Alliance, Inc.
Affordable Housing Resources, Inc.
AHC Inc.
Alamo Community Group
Arbor Housing and Development
Asian Americans for Equality
Atlanta Neighborhood Development Partnership, Inc.
Avenue Community Development Corporation
Avesta Housing Development Corporation
A Community of Friends
BCL of Texas
Beyond Housing / Neighborhood Housing Services of St. Louis
Better Family Life, Inc.
Better Housing Coalition of Richmond, VA
Cabrillo Economic Development Corp.
Cambridge Neighborhood Apartment & Housing Services, Inc.
CATCH Neighborhood Housing
Centro Campesino Farmworker Center, Inc.
Champlain Housing Trust
Charlotte-Mecklenburg Housing Partnership, Inc.
 Chattanoograa Neighborhood Enterprise, Inc.
 Chautauqua Home Rehabilitation and Improvement Corp.
 CHWC, Inc.
 Chicanos Por La Causa, Inc.
 Chinitown Community Development Center
 Clearwater Neighborhood Housing Services, Inc.
 Coachella Valley Housing Coalition
 Coalition for a Better Acre
 Coastal Enterprises, Inc. (CEI)
 Codman Square Neighborhood Development Corp.
 Comite de Bien Estar, Inc.
 CommonBond Communities
 Community Action Partnership of North Alabama, Inc.
 Community Action Project of Tulsa County
 Community Concepts, Inc.
 Community Development Corporation of Brownsville, Inc.
 Community Development Corporation of Long Island, Inc.
 Community Frameworks
 Community Housing Development Corp. of North Richmond
 Community Housing Improvement Program
 Community Housing Initiatives
 Community Housing Partners Corporation
 Community HousingWorks
 Community Preservation and Development Corporation
 Community Resources and Housing Development Corp.
 Community Service Programs of West Alabama, Inc.
 Community Ventures Corporation
 CommunityWorks In West Virginia, Inc.
 CommunityWorks North Dakota
 Corporation to Develop Communities of Tampa
 Crawford-Sebastian Community Development Council, Inc.
 Dayton’s Bluff Neighborhood Housing Services, Inc.
 DHIC, Inc.
 Downstreet Housing and Community Development
 Durham Community Land Trustees
 Dwelling Place of Grand Rapids Nonprofit Housing Corporation
 East Akron Neighborhood Development Corporation Inc.
 East Bay Asian Local Development Corporation (EBALDC)
 Eastern Eight Community Development Corporation
 Eden Housing, Inc.
 Fairbanks Neighborhood Housing Services, Inc.
 FAHE, Inc.
 Famicoa Foundation
 Family Services, Inc.
 Fifth Ward Community Redevelopment Corp
 Foundation Communities
 Frontier Housing, Inc.
 GROW South Dakota
 Habitat for Humanity of Michigan
 Hawaii HomeOwnership Center
 Hispanic Housing Development Corporation
 Home Ownership Center of Greater Cincinnati
 HomeHeadQuarters, Inc.
 HomeOwnership Center, Inc.
 Homeport
 HomeSight
 Hope Enterprise Corp.
 Homewice, Inc.
 Housing Development Corporation MidAtlantic
 Housing Development Fund, Inc.
 Housing and Neighborhood Development Services, Inc.
 Housing Assistance Program of Essex County, Inc.
 Housing Partnership for Morris County
 Housing Partnership, Inc.
 Housing Resources of Western Colorado
 Housing Resources, Inc.
 Hudson River Housing, Inc.
 Impact Seven, Inc.
 Interfaith Community Housing of Delaware, Inc.
 Ithaca Neighborhood Housing Services, Inc.
 Joseph Corporation of Illinois
 Kalamazoo Neighborhood Housing Services, Inc.
 Kennebec Valley Community Action Program Housing Services
 Knox Housing Partnership, Inc.
 La Casa, Inc.
 La Casita de Don Pedro, Inc.
 Laconia Area Community Land Trust, Inc.
 Lawrence CommunityWorks, Inc.
 Lighthouse of Oakland County
 Little Dixie Community Action Agency
 Low Income Housing Institute
 LTSC Community Development Corporation
 Madison Park Development Corporation
 Manna, Inc.
 Mennonite Housing Rehabilitation Services, Inc.
 Metro Community Development, Inc.
 Mid Central Community Action
 Mid City Redevelopment Alliance, Inc.
 Midwest Minnesota Community Development Corporation
 Montgomery Housing Partnership, Inc.
 Mountain Housing Opportunities, Inc.
 Mutual Housing Association of Greater Hartford, Inc.
 Mutual Housing Association of Hawaii, Inc.
 Mutual Housing Association of Southwestern Connecticut, Inc.
 Mutual Housing California
 National Council on Agricultural Life and Labor Research Fund, Inc.
 Native Partnership for Housing, Inc.
 Neighbor to Neighbor, Inc.
 Neighborhood Development Services
 Neighborhood Finance Corporation
 Neighborhood Housing & Development Corporation
 Neighborhood Housing Partnership of Greater Springfield, Inc.
 Neighborhood Housing Services of Baltimore, Inc.
 Neighborhood Housing Services of Birmingham, Inc.
 Neighborhood Housing Services of Chicago, Inc.
 Neighborhood Housing Services of Greater Berks, Inc
 Neighborhood Housing Services of Greater Cleveland, Inc.
 Neighborhood Housing Services of Hamilton, Inc.
 Neighborhood Housing Services of Kansas City, Inc.
 Neighborhood Housing Services of Los Angeles County
 Neighborhood Housing Services of New Britain, Inc.
 Neighborhood Housing Services of New Haven, Inc.
 Neighborhood Housing Services of New Orleans, Inc.
 Neighborhood Housing Services of New York City, Inc.
 Neighborhood Housing Services of Oklahoma City, Inc.
 Neighborhood Housing Services of Phoenix, Inc.
 Neighborhood Housing Services of South Florida, Inc.
 Neighborhood Housing Services of Southern Nevada, Inc.
 Neighborhood Housing Services of Southwest Wisconsin, Inc.
 Neighborhood Housing Services of the Inland Empire, Inc.
 Neighborhood Housing Services of the Lehigh Valley, Inc.
 Neighborhood Housing Services of Waterbury, Inc.
 Neighborhood of Affordable Housing, Inc.
 Neighborhood Partnership Housing Services
 Neighborhoods Inc. of Battle Creek
 NeighborImpact
 NeighborWorks Alaska
 NeighborWorks Badgerland
 NeighborWorks Boise
 NeighborWorks Blackhawk Region
 NeighborWorks Blackstone River Valley
 NeighborWorks Columbus (GA)
 NeighborWorks Dakota Home Resources
 NeighborWorks of Gray's Harbor County
 NeighborWorks Great Falls
 NeighborWorks Green Bay
 NeighborWorks Home Partners
 NeighborWorks Home Solutions
 NeighborWorks Homeownership Center Sacramento Region
 NeighborWorks Laredo
 NeighborWorks Lincoln
 NeighborWorks Montana
 NeighborWorks New Horizons
 NeighborWorks Northeastern Pennsylvania
 NeighborWorks Orange County
 NeighborWorks Pocatello
 NeighborWorks Pravo
 NeighborWorks of Western Vermont
 NeighborWorks Rochester
 NeighborWorks Salt Lake
 NeighborWorks Southern Colorado
 NeighborWorks Southern Mass
 NeighborWorks Southern New Hampshire
 NeighborWorks Toledo Region
 NeighborWorks Umpqua
 NeighborWorks Waco
 NeighborWorks Western Pennsylvania
 Nevada H.A.N.D., Inc.
 New Directions Housing Corporation
 New Jersey Community Capital
 New Kensington Community Development Corporation
 NW HomeStart, Inc.
 Niagara Falls Neighborhood Housing Services, Inc.
 North Country Housing Council
 North East Community Action Corporation
 Northwest Michigan Community Action Agency, Inc.
 Nueces County Community Action Agency
 Nuestra Comunidad Development Corp.
 Oak Hill Community Development Corp.
 ONE Neighborhood Builders
 One Roof Community Housing
 Opportunities for Chenango, Inc.
 Orlando Neighborhood Improvement Corp.
 Pathfinder Services, Inc.
 PathStone
 Pensacola Habitat for Humanity
 Peoples’ Self-Help Housing Corporation
 Penquis Community Action Program, Inc.
 Ponce Neighborhood Housing Services, Inc.
 Portland Housing Center
 Providence Community Housing
 Puerto Rico Neighborhood Housing Services Corp
 REACH Community Development, Inc.
 Rocky Mountain Communities
 RUPCDC, Inc.
 Rural Communities Housing Development Corporation
 RuralEdge
 Rural Neighborhoods, Inc.
 Salisbury Neighborhood Housing Services, Inc.
 Self-Help Enterprises
 South Bend Heritage Foundation
 Southern Mutual Help Association
 Southwest Minnesota Housing Partnership
 Southwest Solutions
 St. Ambrose Housing Aid Center
 St. Joseph’s Carpenter Society
 St. Mary Development Corporation
 Tallahassee Lenders’ Consortium
 Tampa Bay Community Development Corporation
 Tejano Center for Community Concerns
 Tenderloin Neighborhood Development Corp (TNDC)
 The Housing Partnership, Inc.
 The Neighborhood Developers, Inc.
 The Primavera Foundation, Inc.
 The Unity Council
 Thistle Communities
 Tierra del Sol Housing Corporation
 Treharres
 Tri-County Housing & Community Development Corporation
 Troy Rehabilitation & Improvement Program, Inc.
 Twin Cities Community Development Corp.
 UNISh NeighborWorks HomeOwnership Center
 United Housing, Inc.
 Universal Housing Development Corporation
 Urban Edge Housing Corporation
 Way Finders, Inc.
 Wealth Watchers, Inc.
 West Elmwood Housing Development Corp.
 West Side Neighborhood Housing Services, Inc.
 Westside Housing Organization, Inc.
 Williamette Neighborhood Housing Services
 Windham & Windsor Housing Trust
 Wyoming Housing Network

WASHINGTON, DC • DECEMBER 10-15, 2017

NEIGHBORWORKS NETWORK ORGANIZATIONS

If the name of your organization is listed on this page, please complete the Registration Form for NeighborWorks Network Participants on page 29.
To efficiently and effectively achieve your mission, you need increasingly sophisticated knowledge, skills and tools. But how do you know which ones? How can you tell where you and your organization need to focus in order to maximize your impact? And how do you know what kind of impact you’re really having? To complement our comprehensive range of in-person and online training, NeighborWorks offers personalized consulting services and products to help you figure out where you are – and where you need to be.

NeighborWorks Organizational Assessment Services
Our reviews provide organizational leaders the information and recommendations they need to strengthen their organization – financially, operationally and programmatically. Expert consultants thoroughly evaluate six key functional areas through document review, data collection, interviews and other methodology. The ultimate outcome is a detailed report that fully describes your organization’s capacity and strengths, and identifies opportunities with actionable recommendations – recommendations that represent proven best practices and the latest innovations in the field.

SUCCESS MEASURES®
A leading outcome evaluation group, Success Measures at NeighborWorks America provides the expertise, tools and technology needed by community development and health-related organizations, funders, and partners to effectively demonstrate results, improve programs, and communicate stories of change. Guided by our participatory approach, we offer comprehensive support throughout the evaluation process – from planning and design to implementation and analysis; a full suite of measurement tools; and the Success Measures Data System, our specialized technology to help you conduct evaluations efficiently and affordably.
Plan to join us for the upcoming NeighborWorks Training Institute in 2018:
Kansas City, MO    May 7-11
Louisville, KY    August 20-24

NEIGHBORWORKS AMERICA ACKNOWLEDGES THE PARTNERS OF OUR NATIONAL TRAINING EFFORTS

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Enterprise Community Partners
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Institute of Real Estate Management
Local Initiatives Support Corporation
National Association of Housing and Redevelopment Officials
National Coalition for Asian Pacific American Community Development
National Council of La Raza
National Foundation for Credit Counseling
Rural Community Assistance Corporation
YouthBuild USA

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